

# PURCHASING AGENDA ITEM

Hernando County School District

APPROVED

AGENDA #: 25-2544

**School Board Approval Meeting:**

**September 10, 2024**

**Bid No. 22-285-11 RN**

**Bid Title: Low Voltage Systems  
Contracting Services**

*Recommend approval of this agenda item under the specific category below:*

- |   |   |   |   |
|---|---|---|---|
| <input type="checkbox"/> Lowest Bid(s)    | <input type="checkbox"/> Request for Proposal(s)        | <input type="checkbox"/> Low Bid(s) Meeting Specification | <input type="checkbox"/> Rejection/Cancellation   |
| <input type="checkbox"/> Revised Award    | <input checked="" type="checkbox"/> Renewal of Contract | <input type="checkbox"/> Sole Source                      | <input type="checkbox"/> Re-Award (Partial/Whole) |
| <input type="checkbox"/> Bid Termination  | <input type="checkbox"/> Revisions/Amendments to Bid    | <input type="checkbox"/> Bid Extension                    | <input type="checkbox"/> Emergency                |
| <input type="checkbox"/> Reversed Auction | <input type="checkbox"/> Piggyback Cooperative          |   |   |

**Bid Contract Period:**

**09/21/2024 through 09/20/2025**

☐ N/A – One Time Purchase

**Contract Type:**

☐ Estimated  
Dollar Amount

☐ Firm, Fixed  
Dollar Amount

☐ Firm, Fixed  
Unit Prices

☒ Firm, Fixed Unit Prices,  
Hourly Rates, Fees and/or  
Percentages

**Renewal Options:**

No. of Terms  
Remaining  
1

☐ Length of  
Each Term (month)

☒ Length of  
Each Term (year)  
1

☐ None

**Rationale/Reason:**

Bidders Electronically  
Downloaded From Bidnet  
Direct Website:

Bids Received:

No Bids:

Late Bids:

Rejected Bids:

☒ N/A – Bids Not  
Required: Renewal

**Submitted By:**

Christopher Reckner  
Director of Purchasing & Warehousing

**School(s):** District Wide

**Requested By:**

Brandon DeRespiris  
Director of Safe Schools

**Department(s):** Office of Safe Schools

Recommended award, description of items and prices: (See attached)

**T/C CODE: 2211**

The purpose of this contract is to establish a pool of qualified contractors(s) that are experienced, qualified, bonded and licensed to provide electrical, fire alarm and/or low voltage/communications contract labor services, and to secure firm, hourly rates and firm percentages for parts, supplies and materials (unless materials/parts designated to be provided by the district for the contract period as specified herein. Permits and inspections shall be obtained through Facilities & Construction for all jobs. Anticipated, future projects, district wide. Individual projects associated with this bid shall not exceed \$200,000.00.

## Archis, Inc. dba Archis Technologies

Description		Rate
1.	Labor Rate (Straight Time) During Normal or Regular Business Hours Monday-Friday, 7:00 am to 4:00 pm	
	Foreman w/Truck	\$ 60.00 /Hour
	Supervisor w/Truck	\$ 55.00 /Hour
	Journeyman	\$ 45.00 /Hour
	Helper	\$ 45.00 /Hour
2.	Schools not in Session, Nights, Weekends & Holidays	
	Foreman w/Truck	\$ 60.00 /Hour
	Supervisor w/Truck	\$ 55.00 /Hour
	Journeyman	\$ 45.00 /Hour
	Helper	\$ 45.00 /Hour
3.	If your company utilizes the service of subcontractor's, as authorized in this bid, for a particular project or portion thereof, indicate a percentage mark-up which would be added to their costs and included in your request for payment from the District. District personnel may request applicable documentation (copy of subcontractor's invoice, etc.) for verification purposes, at any time if and when requests for contractor payments are deemed excessive.	9 %
4.	Percentage Mark-Up on Manufacturer's List Price for Parts, Supplies & Materials, Regardless of Manufacturer Shall Apply	9 %
5.	Related equipment rental costs to contractor's pricing, as authorized by the Maintenance, Facilities & Construction and/or Office of Safe Schools Departments, on an as needed basis, for the completion of District projects. Cost to be added as a percentage (%) markup to the contractor's per equipment item ending rental rate.	9 %

Additional Pricing Information/Explanation if Applicable: N/A

Indicate Labor (Workmanship Warranty) 90 ☒ Days ☐ Years

Manufacturers Standard One (1) Year Equipment/Parts Warranty Applies ☒ Yes ☐ No

If No, Please Explain: N/A

List names and contractor's license numbers, if applicable, for those individual's your company anticipates will be working on this contract (attached additional pages as needed):

1. Lildharry Jiawan, FL Specialty Electrical Contractor ES12001447

### Contact Information:

Anthony Deen

(954) 663-6096

[ad@archistech.com](mailto:ad@archistech.com)

## Mainstream IP Solutions, Inc.

Description		Rate
1.	Labor Rate (Straight Time) During Normal or Regular Business Hours Monday-Friday, 7:00 am to 4:00 pm	
	Foreman w/Truck	\$ 49.50 /Hour
	Supervisor w/Truck	\$ 49.50 /Hour
	Journeyman	\$ 49.50 /Hour
	Helper	\$ 36.50 /Hour
2.	Schools not in Session, Nights, Weekends & Holidays	
	Foreman w/Truck	\$ 56.00 /Hour
	Supervisor w/Truck	\$ 56.00 /Hour
	Journeyman	\$ 56.00 /Hour
	Helper	\$ 39.50 /Hour
3.	If your company utilizes the service of subcontractor's, as authorized in this bid, for a particular project or portion thereof, indicate a percentage mark-up which would be added to their costs and included in your request for payment from the District. District personnel may request applicable documentation (copy of subcontractor's invoice, etc.) for verification purposes, at any time if and when requests for contractor payments are deemed excessive.	10 %
4.	Percentage Mark-Up on Manufacturer's List Price for Parts, Supplies & Materials, Regardless of Manufacturer Shall Apply	15 %
5.	Related equipment rental costs to contractor's pricing, as authorized by the Maintenance, Facilities & Construction and/or Office of Safe Schools Departments, on an as needed basis, for the completion of District projects. Cost to be added as a percentage (%) markup to the contractor's per equipment item ending rental rate.	10 %

Additional Pricing Information/Explanation if Applicable: N/A

Indicate Labor (Workmanship Warranty)

1 ☐ Days ☒ Year(s)

Manufacturers Standard One (1) Year Equipment/Parts Warranty Applies

☒ Yes ☐ No

If No, Please Explain: N/A

List names and contractor's license numbers, if applicable, for those individual's your company anticipates will be working on this contract (attached additional pages as needed):

1. MCS of Tampa, Inc. ES0000299

### **Contact Information:**

Steven Brown

(813) 205-8313

[sbrown@mainstreamip.com](mailto:sbrown@mainstreamip.com)

## Tri-County Locksmith of the Suncoast, Inc.

Description		Rate
1.	Labor Rate (Straight Time) During Normal or Regular Business Hours Monday-Friday, 7:00 am to 4:00 pm	
	Foreman w/Truck Supervisor w/Truck Journeyman Helper	\$ 70.00 /Hour \$ 70.00 /Hour \$ 35.00 /Hour \$ n/a
2.	Schools not in Session, Nights, Weekends & Holidays	
	Foreman w/Truck Supervisor w/Truck Journeyman Helper	\$ 90.00 /Hour \$ 90.00 /Hour \$ 90.00 /Hour \$ n/a
3.	If your company utilizes the service of subcontractor's, as authorized in this bid, for a particular project or portion thereof, indicate a percentage mark-up which would be added to their costs and included in your request for payment from the District. District personnel may request applicable documentation (copy of subcontractor's invoice, etc.) for verification purposes, at any time if and when requests for contractor payments are deemed excessive.	15 %
4.	Percentage Mark-Up on Manufacturer's List Price for Parts, Supplies & Materials, Regardless of Manufacturer Shall Apply	50 %
5.	Related equipment rental costs to contractor's pricing, as authorized by the Maintenance, Facilities & Construction and/or Office of Safe Schools Departments, on an as needed basis, for the completion of District projects. Cost to be added as a percentage (%) markup to the contractor's per equipment item ending rental rate.	15 %

Additional Pricing Information/Explanation if Applicable: N/A

Indicate Labor (Workmanship Warranty) 90 ☒ Days ☐ Year(s)

Manufacturers Standard One (1) Year Equipment/Parts Warranty Applies ☒ Yes ☐ No

If No, Please Explain: N/A

List names and contractor's license numbers, if applicable, for those individual's your company anticipates will be working on this contract (attached additional pages as needed):

1. J.F. Electric, LLC EC13006505

### **Contact Information:**

Mike or Mary Jo Dehner

(727) 863-5150

[gtrilock@aol.com](mailto:gtrilock@aol.com)

## Wilson Technology Group

Description		Rate
1.	Labor Rate (Straight Time) During Normal or Regular Business Hours Monday-Friday, 7:00 am to 4:00 pm	
	Foreman w/Truck	\$ 60.00 /Hour
	Supervisor w/Truck	\$ 60.00 /Hour
	Journeyman	\$ 55.00 /Hour
	Helper	\$ 50.00 /Hour
2.	Schools not in Session, Nights, Weekends & Holidays	
	Foreman w/Truck	\$ 80.00 /Hour
	Supervisor w/Truck	\$ 80.00 /Hour
	Journeyman	\$ 75.00 /Hour
	Helper	\$ 65.00 /Hour
3.	If your company utilizes the service of subcontractor's, as authorized in this bid, for a particular project or portion thereof, indicate a percentage mark-up which would be added to their costs and included in your request for payment from the District. District personnel may request applicable documentation (copy of subcontractor's invoice, etc.) for verification purposes, at any time if and when requests for contractor payments are deemed excessive.	10 %
4.	Percentage Mark-Up on Manufacturer's List Price for Parts, Supplies & Materials, Regardless of Manufacturer Shall Apply	15 %
5.	Related equipment rental costs to contractor's pricing, as authorized by the Maintenance, Facilities & Construction and/or Office of Safe Schools Departments, on an as needed basis, for the completion of District projects. Cost to be added as a percentage (%) markup to the contractor's per equipment item ending rental rate.	10 %

Additional Pricing Information/Explanation if Applicable: N/A

Indicate Labor (Workmanship Warranty) 90 ☒ Days ☐ Year(s)

Manufacturers Standard One (1) Year Equipment/Parts Warranty Applies ☒ Yes ☐ No

If No, Please Explain: N/A

List names and contractor's license numbers, if applicable, for those individual's your company anticipates will be working on this contract (attached additional pages as needed):

1. Kennedy Electric ES12001703

### **Contact Information:**

Charles Wilson

(352) 796-9891 ext. 102

[clwilson@wilsontechgroup.com](mailto:clwilson@wilsontechgroup.com)